

# RESOLUTE

problems solved.

## SUMMARY

Nathaniel Curtis is an experienced professional with a demonstrated history of working in the management consulting industry. Throughout his career, Mr. Curtis has become skilled with arbitration, dispute resolution, acquisitions, predictive analytics, and more. His professional experience includes numerous nationally recognized engagements in calculating economic loss in disputes over wrongful termination, libel/defamation and personal injury and wrongful death as well as involvement in career-defining engagements such as the Enron bankruptcy, the Colorado City Unified School District receivership and the Frontier Star (Carl's Jr./Hardees) bankruptcy. Mr. Curtis specializes in helping businesses recover from credit and cash flow failures by assisting with interim management, cash flow forecasting, collections, and financing solutions. He also conducts solvency valuation analysis, economic forecasting, and market analysis for organizations in transition.

## EXPERIENCE

### Labor, Employment, Discrimination and Defamation Consulting

- **Wrongful Termination** – Mr. Curtis is often retained as an expert to analyze the lost earnings claim of senior executives at a major Wall Street firm who claimed discrimination. He determined that the plaintiff's expert made numerous mechanical and theoretical errors that reduced the lost earnings claim by approximately 90%.
- **Libel/Defamation** – In a dispute involving a public television personality Mr. Curtis was retained as the expert witness for the network to analyze the plaintiff's defamation damage claim. Mr. Curtis issued an expert report demonstrating that the plaintiff's damage calculation was speculative and overstated. The parties settled the dispute on terms favorable to the network shortly after the disclosure of Mr. Curtis' expert opinions.
- **Personal Injury and Wrongful Death** – Mr. Curtis is regularly retained in personal injury and wrongful death matters to analyze complex lost earnings claims involving business owners and other high net worth decedents.

## Nathaniel Curtis

Senior Managing Director

### EDUCATION

Doctorate of Business Administration – Grand Canyon University (Pending 2019)

Masters of Business Administration – Babson College

Bachelors of Interdisciplinary Studies, Business Administration & Ecology – Arizona State University

### PROFESSIONAL AFFILIATIONS

National Association of Forensic Economists – Member

Turnaround Management Association – Arizona Chapter Board Member

## Commercial Litigation: Lost Profits, Economic Analysis, Causation and Valuation

- **Lost Profits** – Nathaniel Curtis was retained as the expert to analyze the lost profit calculations of another expert in a breach of contract dispute involving a cellular phone service company and their partners. His review of the expert report identified significant errors and inconsistencies that called into question the reliability and accuracy of the lost profit conclusions proposed by the plaintiff.
- **Economic Analysis** – In a dispute concerning a politically charged law passed by the city of Phoenix, Mr. Curtis was hired to calculate the economic impact of the law when it was appealed to the Arizona Supreme Court. Mr. Curtis' analysis demonstrated that the economic impact of rejecting the law would cost Arizona businesses tens of millions of dollars annually in lost tourism from LGBT friendly visitor revenue. The Arizona Supreme Court allowed the law to stand.
- The Department of Homeland Security's Stonegarden grant awards Federal dollars to subsidize local law enforcement in jurisdictions with international borders. Decision-makers in a border county proposed withdrawing from the grant. Nathaniel Curtis was retained to calculate the economic impact of the Stonegarden grant on the county. His analysis demonstrated that the economic benefit of the grant was greater than the cost to administer the grant and created a multiplier effect in the in community that made the grant more valuable to the community than the grant award alone. Decision-makers in the border communities who were presented with Mr. Curtis' analysis elected to continue participating in the grant.
- **Business Forecasting** – Nathaniel Curtis is one of approximately 40 economic forecasters the Federal Reserve relies on each quarter to publish The Survey of Professional Forecasters. One of the most widely circulated macroeconomic forecasting surveys in the United States.

## TESTIMONY HISTORY

### Wrongful Termination, Labor & Libel

- United States EEOC v. Mattress Firm, Inc. – United States District Court, District of Nevada
- Bell v. VF Jeanswear LP – United States District Court for the District of Arizona
- Carrillo v. Mariposa Community Health Center – United States District Court for the District of Arizona
- Haller v. Advanced Industrial Computers – United States District Court for the District of Arizona
- Erfert v. Burlington – Superior Court of Arizona, Maricopa County

### Personal Injury & Wrongful Death

- Sansum v. Phoenix Speedway Corp. – Superior Court of Arizona, Maricopa County
- Moritz v. Curtis – Superior Court of Arizona, Maricopa County

### Commercial Litigation, Economics & Lost Profits

- Moritz v. Curtis – Superior Court of Arizona, Maricopa County
- Sansum v. Phoenix Speedway Corp. – Superior Court of Arizona, Maricopa County

## PROFESSIONAL EXPERIENCE

- Resolute – Senior Managing Director 2019 – Present
- Navigant Consulting/Ankura – Managing Director 2013–2019
- EconLit LLC – Senior Manager 2007–2013
- Simon Consulting LLC – Senior Manager 2005–2007
- Ernst & Young – Senior Consultant 2004–2005
- Mellon Financial – Fund Analyst 2000–2002

## ABOUT RESOLUTE

Resolute is an independent business advisory firm focused on uncovering problems and implementing innovative, long-term solutions for middle market companies facing challenging times.

Since its founding in 2008, Resolute has been providing solution-oriented fiduciary, financial, business, and real estate advisory services across a broad range of industries. Our innovative and straight forward approach has been utilized by financial institutions, corporations, law firms, state and federal courts, and trustees to maximize value across the country. To date, we have provided services in 33 states across the country, with a strong presence in the Southwest and Mountain West regions, managed over \$1B distressed assets and sold more than 75 assets/enterprises with a total value over \$250M.

A service driven firm dedicated to becoming your partner, Resolute presents clients with creative solutions to secure, resolve, and enhance financial assets and business operations.

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