

CORPORATE RESTRUCTURING WITH RESOLUTE

A TRUSTED RESOURCE IN THE MIDDLE MARKET

Resolute specializes identifying problems and implementing innovative, long-term solutions for middle market companies. With a strong presence throughout the Southwest and Mountain West Resolute knows how to help enterprises facing challenging times.

Resolute partners with clients to navigate the business through immediate peril and restore corporate structure in such areas as leadership, strategy, finance, and operations. We have provided corporate renewal services for a wide range of industries and have tremendous experience with creating and implementing strategies to restore and enhance business value for a successful turnaround.



Distressed companies who face their financial difficulties with an experienced turnaround team can often avoid turning to court-mandated remedies.

THE RESOLVE COMMITMENT

Resolute is dedicated to solving the challenges businesses face through a practical and straightforward approach, and by remaining true to our founding commitment to:

Secure controls and establish direction to stabilize business circumstances.

Resolve challenging financial environments with creative business solutions.

Provide expert financial, economic, valuation, and forensic accounting analysis to assist clients involved in legal disputes related to labor, contracts, partners, and competitors.

PROFESSIONAL EXPERIENCE

The cross-disciplinary team at Resolute has experience not only as advisors to distressed companies, but also as hands-on operators. Resolute professionals have served as: Interim Chief Executive Officers, Chief Restructuring Officer, Interim Chief Financial Officers, Financial Advisors, and Interim Independent Board Members.

Our talented Solutions Team includes Certified Insolvency and Restructuring Advisors and Certified Fraud Examiners.

CORPORATE RENEWAL SERVICES

Specializing in companies valued \$20MM – \$200MM

- Distressed Asset Consulting
- Out of Court Restructuring
- Turnaround Management
- Financial Advisory
- Interim & Crisis Management
- Financial Restructuring
- Valuations
- Financial Review & Oversight
- Franchise Management & Compliance

CORPORATE RESTRUCTURING WITH RESOLUTE (CONT.)

HIGHLIGHTS FROM RESOLUTE'S CORPORATE RENEWAL EXPERIENCE



CRO and Interim CEO to an over \$50MM Produce Distributor

The Lender was prepared to initiate a receivership over the business. The company was denied a requested LoC extension, and falling behind in accounts payable put the company at risk for having funds seized from their bank accounts.

Receivership was avoided entirely with Resolute's leadership. The greater discipline and management of cash, along with more robust budgeting and forecasting, gave the bank's leadership much-needed trust and communication. The bank extended and increased the LoC. We orchestrated sale of a surplus real estate asset for \$2MM to inject new capital into the company. Resolute was able to reduce annual payroll expenses by \$1.5MM and improved workplace safety resulted in \$350K yearly savings on renewed group insurance. With the location of an interested party, Resolute assisted to sell the restructured company to a strategic buyer and retire all outstanding debts.



Interim CEO for \$80MM Multi-State Radiology Physician Practice

Appointed through Bankruptcy Court to be Interim CEO. Resolute operated company through bankruptcy; coordinated sale of specific assets to third party and architected orderly wind down of 9 sibling entities to include transitioning tele-radiology platform, straightening out in house revenue cycle management, and energizing collections. Facilitated final cash collections of over \$10MM to the estate.



CRO and Financial Advisor to International Manufacturer and Distributor of Specialty Retail Products

Served as Financial Advisor and CRO to enterprise specializing in retail products for coffee and tea headquartered in Seattle, Washington. The company brought product to market under several brands in the following sales channels: e-commerce, Big Box retailers, and specialty retailers.

Resolute created better budgeting and forecasting models; worked to streamline operations; focused sales strategies; and restructured overall capital stack. Resolute ultimately executed and completed a defined turnaround plan.

LET OUR CORPORATE RENEWAL SERVICES HELP YOU

Despair can turn an otherwise productive work environment into a seemingly suffocating experience. Successful results are achieved with accurate information, a finely-honed strategic plan and an understanding of the mindset of the target audience.